

Date: 10/20/2010	Date Proposal Needed:
Company (end user):	Company (rep): Kim Gilmore
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Contact/Title:	Contact/Title: Sales Manager

## 1.0 CUSTOMER VALUES

- 1.1 What is the price range? \_\_\_\_\_ Delivery Requirements? \_\_\_\_\_
- 1.3 If Customer already has a labeler, whose? \_\_\_\_\_
- 1.4 What does he/she like? \_\_\_\_\_

## 2.0 PRODUCTS TO BE LABELED

When possible, use customer description for product name (i.e, 250ml Glass round)

2.1 Products Labeled	Dia. / Width	Length	Height	Speed	*Accuracy	Skew
A.						
B.						
C.						
D.						

\*NOTE: If customer is responsible for product handling, dispense accuracy will be proposed. Customer will be responsible for final placement accuracy.

- 2.2 Indicate label location with intended or actual label, mock-up or sketch, product with label. A sample should be included for order review purposes
- Front     Back     Wrap     Side     Top  
 Bottom     Leadin     Trailing     Corner
- 2.3 Condition of product at point of labeling:
- Empty     Filled     Capped     Uncapped  
 Hot     Cold     Condensation     Recess     Other
- 2.4 Description of Labeling Environment: \_\_\_\_\_
- 2.5 What is substrate composition?  Glass     Plastic     Corrugated     Metal  
 Other (describe) \_\_\_\_\_
- 2.6 Describe substrate characteristics: (i.e., smooth, flat, rough, etc.) \_\_\_\_\_

### 3.0 LABEL SPECIFICATIONS

	Width across web	Length Feed Dir.	Material	Adhesive	Backing	Core Size	Label Copy Position	
							Front/STD	Back
A.								
B.								
C.								

### 4.0 UNUSUAL LABEL CHARACTERISTICS

- Punched holes   
  Pattern Adhesive   
  Interior Die Cuts   
  Fanfold   
  Release I.F.   
  Static O.F.   
  Perfs
- Other (explain) \_\_\_\_\_

### 5.0 IMPRINTING OPTIONS

(Indicate imprint location, size and number of characters on each label sample)

- 5.1  Debosser     Thermal Transfer     Hot Stamp (Model) \_\_\_\_\_
- 5.2 Maximum Imprint Area: \_\_\_\_\_
- 5.3 Bar Code Requirements: \_\_\_\_\_ Ratio \_\_\_\_\_ DPI \_\_\_\_\_
- 5.4 Attach sample label or sketch, indicate label shape, imprint location, type size and direction of dispense.

### 6.0 APPLICATION SPECIFICATIONS

- 6.1 How will products be fed to the unit?     Manually     Conveyor  
 Other (describe) \_\_\_\_\_
- 6.2 Will infeed transfer be necessary? How? \_\_\_\_\_  
 \_\_\_\_\_ Conveyor height at point of transfer: \_\_\_\_\_ " +/- \_\_\_\_\_ "
- 6.3 What other product control issues will be important considerations? (i.e., surge control) \_\_\_\_\_
- 6.4 What provisions should be made for discharging product after labeling? \_\_\_\_\_  
 \_\_\_\_\_ Discharge Height \_\_\_\_\_ " +/- \_\_\_\_\_ "
- 6.5 Describe other specifications: (i.e., space limitations, etc.) \_\_\_\_\_

**7.0 PRODUCT TO BE LABELED ON CONVEYOR**

Customer Supplied

LSI Supplied

7.1 Fixed Speed (feed rate): \_\_\_\_\_ PPM/Line Speed \_\_\_\_\_ "/MIN  
 Variable Speed (feed rate): \_\_\_\_\_ TO \_\_\_\_\_ PPM  
 Line Speed \_\_\_\_\_ TO \_\_\_\_\_ "/MIN.

POWER REQUIREMENTS		
V	CYCLE	
PHASE		

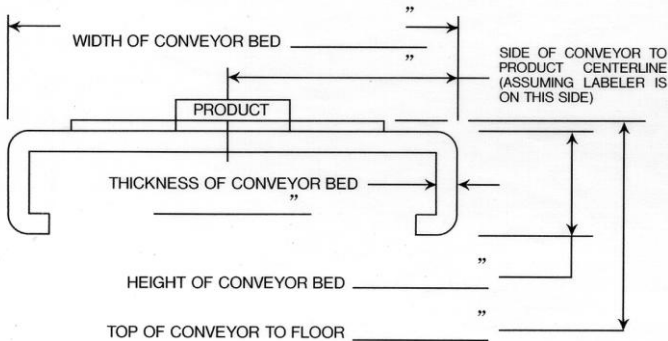
7.2 Type of conveyor:  Belt  Chain  Other \_\_\_\_\_

7.3 Conveyor motion:  Continuous  Intermittent Dwell Time \_\_\_\_\_

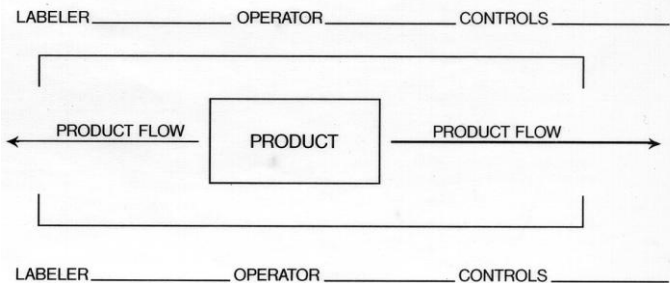
7.4 Minimum Distance Between Products: \_\_\_\_\_ Do products ever touch? \_\_\_\_\_

7.5 Additional Information: \_\_\_\_\_

7.6 Please fill in all blanks and indicate position of product on customer conveyor.



7.7 Indicate direction of product flow, position of labeler, position of operator, and direction operator controls to face.



7.8 Will pusher lugs be required? \_\_\_\_\_ Describe: \_\_\_\_\_